



SOLUTIONS

Steel and Construction
Logistics

> With a large fleet of specialized equipment, Samskip offers transport services throughout Europe, tailored to suit the needs of the steel and construction industry.

Multimodal Network

Samskip offers pan-European, environmentally responsible combined transport services via shortsea, road, rail and inland waterway routes. We are committed to cost-effectiveness, operational excellence and best practice in sustainable transport.

High frequency services connect destinations across Europe, transported using a wide range of owned vessels, trains, containers, trucks and trailers. In all cases shippers can make real choices based on frequency of service, transit times, freight rates and sustainability.



Steel and Construction Solutions

The Steel & Construction Logistics department uses the vast Samskip network to offer transport services throughout Europe, tailored to suit the needs of the steel & construction industry.

The core product of the department is the flatrack, ideally suited to utilize Samskip's fast and cost effective barge-, rail- and shortsea solutions. With a strong customer focus this department also offers, besides flatracks, transport solutions using (flatbed) trailers, (semi) lowloaders, extendables, cranes and coasters.

Operating in the industry since 1965 we focus on service by combining knowledge and experience with flexibility. This combination creates true logistics solutions, such as a 75 ton German brick buffer stock in Scotland for a large downtown building site allowing just-in-time deliveries and minimising on-site stock and cost.

What We Move

The industry is broad. The steel industry encompasses everything from steel oven additives in big bags, oil drilling tubes and aluminium custom sized profile. The link between the steel and construction industry is clear for example in steel rebar mats for building. Bricks & timber, but also tiles and natural stone are at the other end of our spectrum.

Our expertise in these industries as well as our access to the large variety of transport modes create a logistics partner that is able to provide the optimal solution for each transport. Combined with Samskip's vast intermodal network and the use of flatracks Samskip has grown to be a low-cost, efficient, reliable and capable logistics partner.

Commodities we most frequently moved, include:

- » Metals (billets, bars, sheets, tubes, rails, coils, profiles)
- » Timber (sawn, logs, boards, sleepers, laminates)
- » Stone (blocks, slabs, tiles, bricks, roofing tiles)
- » Project cargo (windmills, tanks, reels, concrete, sand)



Specialized Equipment

Samskip operates a wide range of owned equipment, including a variety of flatracks. The open nature of flatracks allows for full side- and top access during loading and discharge making flats very flexible. Items large and small are moved and many clients do not realize a flatrack is often easier to load than a curtainsider or trailer and also more cost effective to book!

Samskip believes the equipment should be designed around the commodity, not to try to fit all commodities on one type of equipment. Therefore, next to offering standard 20ft and 40ft flatracks, 40ft A-frame (slab carriers) flats are available.

The use of extendable trailers, (semi) lowloaders, crane vehicles and coasters allows us to really select the best transport mode for the job, large or small, project or regular.

For the specifications please check out our Equipment brochure.

Experienced and Knowledgeable

Samskip has over 50 years of experience in the steel & construction industries within Europe. During this time knowledge of many different commodities has been built up. The specialised & dedicated staff in Rotterdam oversees all transports inside Europe and assist our local offices in transport execution.

Selected, trained and dedicated drivers ensure your supplier and/ or your client also receives top service at the gate. Cargo securing, customs documents, storage options and proactive information flows set Samskip aside from the crowd and ensure your transport goes as planned and at a reasonable price.

Local Service, Customised Solutions

Samskip offers a very frequent and reliable intermodal service to over 35 ports in Europe, the Baltic States and Russia. Using many owned assets the level of control over our transports is high.

Samskip also has local offices in all regions it operates. For the Steel & Construction industry these local offices are closely tied to the central department in Rotterdam. This allows for local care whilst ensuring central focus and information. Do not hesitate to contact one of the local offices or the Steel & Construction central department in Rotterdam to inquire about the experience with and possibilities for your commodity.



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