



Located in Aalesund, the fishery capital of Norway, The Kloosterboer Coldstore Aalesund AS has a storage capacity of 20,000 tons with all related service on-site.

Plenty of action at Samskip's Aalesund Coldstore Terminal

There is plenty of activity at Samskip's coldstore terminal in Norway, the Kloosterboer Coldstore Aalesund AS. The company's turnover has grown by about 40% since going online two years ago, and increased in tonnage to 80,000 annually. Moreover, all signs point to a major surge in handling mackerel for the Asian market after the Norwegians boosted their mackerel quota this year by 40%.

"We are very pleased with our position. Just as with other large coldstore operators in Europe, business is great," says Jon Eikrem, manager of Kloosterboer Coldstore Aalesund AS, a Samskip affiliate since the Dutch group Kloosterboer sold the terminal to Samskip a few years ago, but since then the two companies have continued working together in close cooperation.



Jon Eikrem Managing Director of Kloosterboer Coldstore Aalesund AS.

Largest independent coldstore terminal in Norway

With a storage capacity of 20,000 tons, Kloosterboer Coldstore Aalesund is the largest, independent coldstore terminal in Norway. All connected services are on-site: discharging & loading, bonded warehousing, customs documents & clearance, container forwarding by land and sea, etc. Ideally located at Breivika in Aalesund, the unofficial midpoint for transporting frozen fish along the Norwegian coast, the terminal's staff of 14 work swiftly in unison to handle ships and trucks simultaneously. Fast in, fast out. "About half of all frozen fish landed in Aalesund goes through us," says Jon Eikrem. This makes it easy to understand why 95% of the company's turnover involves frozen fish, mostly white fish, salmon, capelin and blue whiting that are shipped to Europe, Asia and beyond. Totally there are produced more than 1 billion ton frozen fish in Norway.

Approved control centre and 100% secure

The Kloosterboer Coldstore Aalesund terminal is an approved control centre for fish and fish products imported from countries outside the EU zone, for example the USA and Canada.

"A lot of Alaska cod is sent to Norway, and we take in large quantities here in Aalesund," says Jon, adding that the authorities operate an onsite special border inspection post. "We have also received accreditation regarding protection against threats and terrorism, and fulfil 100% of the International Maritime Organization's ISPS-standard"

Good contacts in Asia

Jon Eikrem brought along plenty of experience when he started working for Kloosterboer Coldstore Aalesund some 15 months ago, including 10 years at Global Fish. Since then he has focused on improving services and solidifying business relationships.

"Twenty-five years working for companies with strong business ties to Asia, particularly Japan, have served me well in this job," says Jon. He recently returned from Japan where capelin and mackerel were the main topics of conversation. "These species are slated to be an important part of our business, and not just for the coldstore terminal here at Aalesund," reveals Jon, "but also for the Samskip and Kloosterboer coldstore terminals in Holland, at IJmuiden and Rotterdam."



As terminal operator we strive continuously to extend our range and quality of services. We can offer total transport solutions including interim storage, customs clearance, declaration of vessels calls and inspection of cargo.

Kloosterboer Coldstore Aalesund AS

- Direct supply and delivery at own container terminal
- Liner service to the Netherlands, Germany and east Europe.
- Good service for white fish trawlers / long liners
- Storage space for mackerel dedicated for export to Japan
- Capacity: 20,000 tons
- Depot for all container lines except Maersk.