

CURRENCY ADJUSTMENT FACTOR

SAMSKIP MULTIMODAL CONTAINER LOGISTICS

APRIL 2008

The logo for Samskip, featuring the word "samskip" in a bold, sans-serif font. The letters "s", "a", "m", "s", "k", and "i" are in a dark blue color, while the letters "p" and "i" are in a teal color.

Introduction

With effect from May 1st 2008, we have no alternative but to implement a currency adjustment factor (CAF). The gbp/euro exchange has declined steadily over the past several months as shown on the graph below.

Currently, the exchange rate has dropped to 1.27, a decline of 12% from last year's approximate average of 1.44.



For the last six months, we have absorbed the reduction, but as this is now such a significant decrease, we are no longer able to do this and are implementing a surcharge to cover a percentage of this large differential.

Effective from May 1st through 31 May 2008, the currency surcharge will be 7.9% on all sterling paid shipments. Thereafter, each month's average will be calculated based on the closure of each Friday's rate of exchange for that particular month, which is published every Monday in the [Financial Times](#).

For ease of communication, this information will be posted every month on our website (www.samskip.com/services/multi_modal/energy_surcharge) and this will be the only means of providing you with this information.

Currency Adjustment Factor - Calculation

Basis for calculation of the Currency Adjustment Factor is the return on equity (ROE).

Taken the full year 2007 as reference period the reference exchange rate on the Currency Adjustment Factor is determined at EURO/GBP ROE of 1.44¹.

The Currency Adjustment Factor will be applied as a percentage on the base rate. The level of the surcharge will be reviewed on a monthly basis and will be made available on the Samskip corporate website.

As indicated each month's average will be calculated based on the closure of each Friday's rate of exchange for that particular month, which is published every Monday in the Financial Times. In order to have our customers informed on its status the CAF surcharge is calculated keeping a pre-notice of at least 3 working days. Therefore the CAF surcharge is sometimes calculated over 3 weeks.

Calculation on the currency surcharge effective from May 1st through 31 May 2008 can be found in below table;

	EURO/GBP¹ ROE	Absolute deviation	Percentage deviation	CAF
Average 2007	1.44	-	-	-
April average	1.27	0.17	-12.0%	7.9%

¹ Source: <http://markets.ft.com/ft/markets/currencies.asp>

Currency Adjustment Factor - Table

The level of the surcharge for the coming month is based on the Currency Adjustment Surcharge Table, as shown below.

From	To	CAF
<	1.44	
1.439	1.426	0.6%
1.425	1.411	1.2%
1.410	1.397	1.8%
1.396	1.382	2.4%
1.381	1.368	3.1%
1.367	1.353	3.7%
1.352	1.339	4.4%
1.338	1.324	5.1%
1.323	1.310	5.8%
1.309	1.295	6.5%
1.294	1.281	7.2%
1.280	1.266	7.9%
1.265	1.252	8.7%
1.251	1.237	9.5%
1.236	1.223	10.3%
1.222	1.208	11.1%
1.207	1.194	11.9%
1.193	1.179	12.8%
1.178	1.165	13.7%
1.164	1.150	14.6%
1.149	1.136	15.5%
1.135	1.121	16.4%
1.120	1.107	17.4%
1.106	1.092	18.6%
1.091	1.078	19.5%
1.077	1.063	20.6%
1.062	1.049	21.7%
1.048	1.034	22.9%
1.033	1.020	24.0%
1.019	1.005	25.2%
1.004	0.991	26.4%
0.990	0.976	27.7%

Based on the -12.0% decrease of the EURO/GBP ROE, in comparison with the exchange rate average in the reference period, the Currency Adjustment Surcharge, from May 1st through 31 May 2008, the 7.9%, as highlighted in the table.